

Executive Decision taken under Cabinet Delegated Authority

Subject:	Delegated Authority: Award, Supply and Installation of Domestic Lifts & Lifting Equipment 2021-2024
Decision to be taken by:	Director of Adult Social Care Katharine Willmette
Lead Director:	Director of Adult Social Care Katharine Willmette
Date of Decision:	17 March 2021 Decision reference: 70/21
Reason for Urgency:	N/A
Lead Officer:	Commissioning Manager for Mental Health and Vulnerable Adults Hannah Soetendal Hannah_soetendal@sandwell.gov.uk

1 Recommendations

1.1 That the Director of Adult Social Care following consultation with the Cabinet Member award of the framework agreement: Supply and Installation of Domestic Lifts & Lifting Equipment to the following companies

- Dolphin Lifts Midlands Ltd – Lots 1 & 3
- Wessex Lift Co Ltd – Lots 2 & 4 for the period 1 August 2021 to 31 July 2023 with the option to extend for a further one (1) year period until 31 July 2024




2 Reasons for Recommendations

2.1 The current contract framework is due to end on the 31 May 2021.

3 2.2 Cabinet at their meeting on 17th March 2021, gave delegated authority to the Director Adult Social Care, in consultation with the Cabinet member, to award the framework agreement upon completion of tender evaluation. Due to the relatively short timeline that was available to conduct this tender exercise, the delegation ensured that mandatory standstill requirements were observed, and sufficient time is available to allow for an appropriate mobilisation period to be implemented

How does this deliver objectives of the Corporate Plan?

	<p>Quality homes in thriving neighbourhoods:</p> <p>Adapting existing houses to meet the needs of residents allows them to remain living independently for longer. The objectives of the corporate plan have been considered in the formulation of the specifications for this framework.</p> <p>The renewal of this framework will enable the Council to maintain delivery of good quality residential housing and quality of life to residents with mobility and disability issues.</p>
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4 Context and Key Issues

4.1 The Council is seeking to award one contractor to each of four lots for the supply and installation of lifts to domestic premises for residents who have been awarded Disabled Facilities Grants; the details are as follows:



SMBC 20096 - Supply & Installation of Lifts & Lifting Equipment				
Summary of Winning Bid Costs				
Lot No.	Lot Title	Winning Tenderer	Annual Cost	3yr Cost
Lot 1	Stair Lifts	Dolphin	£240,000.00	£720,000.00
Lot 2	Through Floor Lifts	Wessex	£112,700.00	£338,100.00
Lot 3	Track Lifts & Hoists	Dolphin	£48,000.00	£144,000.00
Lot 4	Step Lifts	Wessex	£98,000.00	£294,000.00
	Totals		£498,700.00	£1,496,100.00

- 4.2 The current contract ends on the 31 May 2021 and includes the 4 lots as described above. To cover the period from 1 June 2021 until 31 July 2021, a blanket order has been placed with the current provider Dolphin to ensure that people who require adaptations in this period will have appropriate and safe provision. This is in line with the required procurement requirements.
- 4.3 The project was sent out to competition on the basis of a selection criteria set at 60% for price and 40% for quality. The most economically advantageous contractor in each lot would be selected but the maximum number of lots awarded to a single contractor was restricted to two (2).
- 4.4 The opportunity to tender for this framework was advertised on 12 February 2021 and was led by the Corporate Procurement Team. The procurement exercise attracted 7 bids in total to cover the 4 lots as described above. The bids were evaluated and moderated by a team of skilled professionals across SMBC, who have experience with managing and facilitating DFG lifts.
- 4.5 The framework agreement will be for two years initially with an opportunity to extend for a further year should performance of the contract remain to a satisfactory standard. If the third year is enacted a report will be taken to the Directorate Management Team (DMT) for



Adult Social Care for approval in line with current procurement requirements.

- 4.6 The framework is funded through the approved Council's Housing Revenue Budget and Better Care funded budgets via the award of Disabled Facilities Grants to residents.
- 4.7 The framework is necessary to ensure the council can continue to deliver grant aided adaptations on behalf eligible residents.

5 Alternative Options

- 5.1 No alternate options have been considered as the existing contract is required under the Housing Grants, Construction and Regeneration Act 1996.
- 5.2 The most economically advantageous solution would be to conduct a further tender process in compliance with the Public Contracts Regulations 2015.

6 Implications

Resources:	The estimated annual £575,000.00 spend for the supply and installation of domestic lifts is generated through the council's mandatory duty to approve applications for Disabled Facilities Grants. The grant awards are included within approved Housing Revenue budgets and Better Care Fund budgets.
Legal and Governance:	The Council's Procurement and Contract Procedure Rules have been rigidly applied to this tender. Following approval, all contracts will be awarded in accordance with the council's Procurement and Contract Procedure Rules and the Public Contracts Regulations 2015.



	The sharing of any relevant data for the delivery of this contract will follow the General Data Protection Regulations.
Risk:	The corporate risk management strategy has been complied with to identify and assess the risks associated with the decisions being sought. This has concluded that there are no significant risks to report. Where risks have been identified, suitable measures are / will be in place to ensure that risks are mitigated to an acceptable level.
Equality:	An Equality Impact Assessment was not undertaken as this is a renewal of an existing contractual arrangement. The contract will be monitored to ensure compliance.
Health and Wellbeing:	There are no crime and disorder issues relating to the consideration of this report.
Social Value	Social Value commitments have been built into the tender evaluation criteria to ensure the successful contractor(s) complies with nationally recognised standards and contributes to the Council's Vision 2030 ambitions.

In accordance with the authority delegated to Chief Officers to act on matters within the authority delegated to them under Part 3 of the Council's Constitution, I intend to take the action(s) recommended above.

I ~~do~~/do not have an interest to declare in this matter

[Redacted Signature]

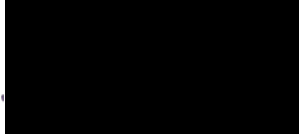
Katharine Willmette
Interim Director of Adult Social Care:

Date: 15 June 2021



If the Constitution requires the decision to be taken in consultation with a Cabinet Member, the following signature box should also be included

I confirm that I have been consulted on the above proposals and have no objection to their proceeding.



Cllr Suzanne Hartwell
Cabinet Member for Living and Aging Well

Date: 15 June 2021

7. Appendices

Decisions Cabinet 17 March 2021



Decisions of Cabinet
- 17 March 2021.pdf

Cabinet Minutes 17 March 2021



Cabinet minutes
17032021.pdf

